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Grid Modernization Partnership

EnerNex, a leader in electric power research, engineering, and consulting, has forged a strategic alliance with Newport Consulting Group, to focus on the development and management of advanced technology for grid modernization and customer engagement.

The electricity industry is at a tipping point where the accelerating pace of change is creating opportunities for disruption. This is caused by two decades of energy policy and industry structural changes combined with accelerating social and technological evolution. The result is significant changes in the economics, operation, structure and regulation of the electric industry. Today, industry leaders and emerging business are developing strategies and new business models to succeed in this transformation.

Newport Consulting provides over twenty years experience in developing and executing successful strategies and new business models across the industry value chain. Newport leverages Paul De Martini's unique experience and a network of premier consulting partners to support their clients.

EnerNex provides solutions to the challenges facing the electric power industry through research, engineering and consulting using a variety of classical and advanced methodologies and technologies.

What We Offer Together

EnerNex, known for their strong tactical experience in the North American market, has a formal partnership with Newport's strong strategic and business operational experience globally. EnerNex and Newport are committed to utilizing and leveraging our strengths to provide a range of services that include, but are not limited to:

- ▶ **Business Planning:** Help utilities identify and prioritize the operational areas best suited for investment and upgrade.
- ▶ **Technology Management:** Help utilities successfully adapt and adopt technologies best suited for the requirements.
- ▶ **Project Management:** Support utility project planning, ramp-up and deployment.

Both firms have highly experienced, internationally recognized experts in their respective fields ranging from designing, engineering, implementing, to analyzing field deployments of equipment and systems. In addition, alliance personnel have leadership positions in most relevant technology, research, and electric power related international standards organizations and industry consortia.





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About Newport

Newport Consulting helps clients develop and execute successful strategies to benefit from energy industry transformation.

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Paul De Martini, Managing Director of Newport, has an extensive background in successfully managing technology development, deployment and operations in a range of utility and energy services businesses. He is an industry leader shaping the vision and direction of grid modernization through his work with the Electric Power Research Institute (EPRI), the Smart Grid Interoperability Panel (SGIP), Caltech, Massachusetts Institute of Technology (MIT), European Commission's 2035 Strategic Research Advisory, and other organizations worldwide.

NEWPORT SERVICE OFFERINGS

Strategy + Business Architecture // Market Development // Technology Management // Program Management

EnerNex About EnerNex

EnerNex, established in 2003, provides research, engineering and consulting services, for the electric power industry. EnerNex focuses on providing services around the development and application of new and emerging electric power technologies to engineer a cleaner, smarter energy system of the future.

Our focus is to help our customers solve electric power related issues and develop technology and expertise that will improve the operation and reliability of electric power systems.

As experts in power systems analysis, control, integration and technologies, our extensive engineering and analytical capabilities and understanding of electric utility systems can help you move forward in a time of change in the industry.

ENERNEX SERVICE OFFERINGS

Power Systems Consulting:

- Renewable Energy Interconnection and Integration
- Power System Studies for Transmission Distribution and End Use
- Applied Research and Development

Smart Grid Engineering:

- Roadmaps and Architecture
- Market Advisory
- Implementation and Training
- Physical and Cyber Security
- R&D and Standards
- Economics and Regulatory

