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Best Practices in Stakeholder Engagement: New York

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5 Factors:

- 1. Set clear objectives and process parameters
- 2. Establish a clear regulatory relationship
- 3. Enlist a knowledgeable and objective facilitator
- 4. Establish an effective organizational structure
- 5. Assemble a diverse and representative group of stakeholders



5 Factors for Successful Stakeholder Engagement

Objectives	Regulatory Relationship	Facilitator	Organization
Set clear objectives and process parameters	Establish a clear regulatory relationship	Enlist a knowledgeable and objective facilitator	Establish an effective organizational structure
 Clear desired outcomes 	 Ordered and overseen by the NY Public Service Commission 	Utility-led with a third party facilitator	 Advisory Group Engagement Groups Stakeholder conferences

Joint Utilities of New York - Stakeholder Engagement Process





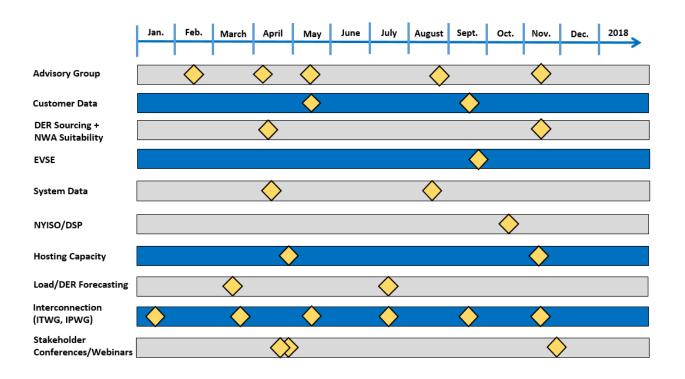
Stakeholders

Assemble a diverse and representative group of stakeholders

Over 300 organizations and individuals on the **REV** proceeding service list

JOINT UTILITIES OF NEW YORK

2017 Supplemental Distributed System Implementation Plan Proposed Stakeholder Engagement



Source: Adapted from the Joint Utilities Supplemental Distributed Implementation Plan, November 2016

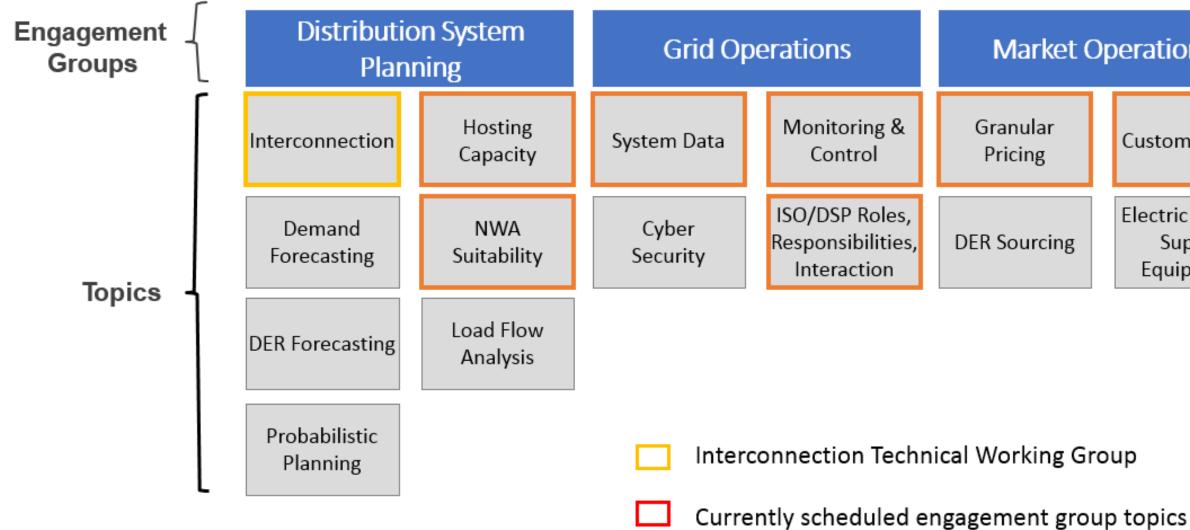
- Advisory Group: 15-20 representative lacksquarestakeholders provides guidance, set agenda for the effort
- Engagement Groups for technical deep-dive discussions open to all via virtual and inperson participation
- Stakeholder conferences for a broader audience, higher level discussions

Assemble a diverse and representative group of stakeholders

- Transparent and multi-tier approach
- Convened a broad set of stakeholders across multiple sectors: regulatory staff, consumer advocates, DER developers, environmental advocates, solution developers, research organizations, ISO/RTO, retail suppliers, trade groups, etc.

Establish an effective organizational structure

Organizational Structure for Stakeholder Engagement



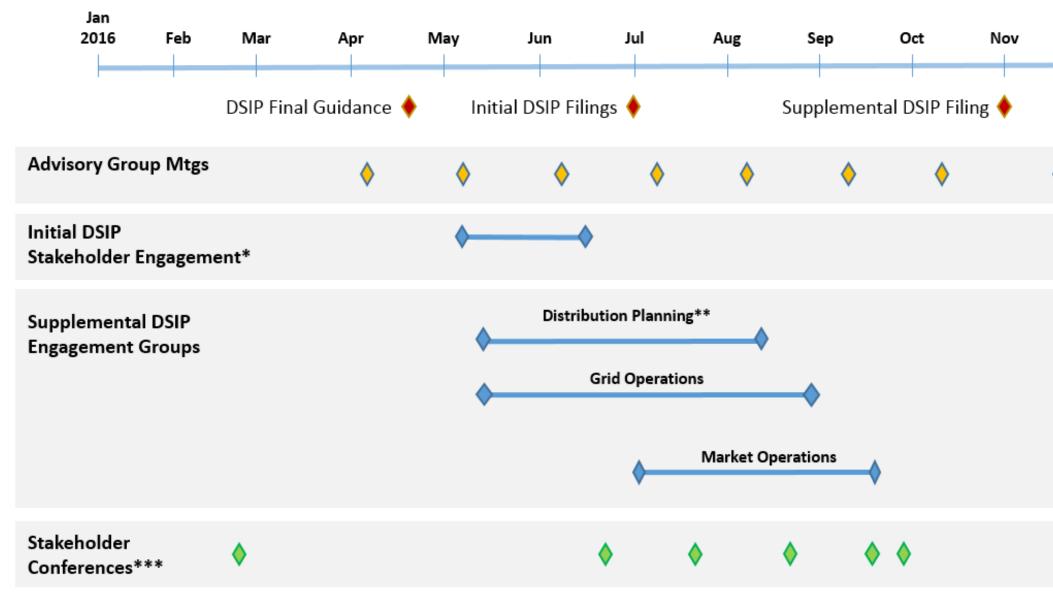


Electric Vehicle Supply Equipment

Customer Data

Market Operations

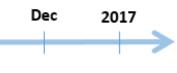
Stakeholder Engagement Schedule





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Benefits of an Effective Stakeholder Engagement Process

- Constructive and long-term working relationships
- Stronger communication between parties, regulators and the utility
- Build common ground on key issues and common vocabulary
- More efficient regulatory proceedings
- Transparency, predictability, and buy-in from different interested parties







The Rising Value of Stakeholder Engagement in **Today's High-Stakes Power Landscape**

- Rapid advancements in technology and economics and expanding market participants create higher stakes regulatory decisions—more on the line and greater potential for unintended consequences
- Robust stakeholder engagement processes augment traditional adjudicated regulation: Done right, they decrease risk and deliver better value
- Five key success factors differentiate effective stakeholder engagements



Thank you!



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