we are 7icf

Best Practices in Stakeholder Engagement: New York

Samir Succar ICF

15 November 2017





5 Factors:

- 1. Set clear objectives and process parameters
- 2. Establish a clear regulatory relationship
- 3. Enlist a knowledgeable and objective facilitator
- 4. Establish an effective organizational structure
- 5. Assemble a diverse and representative group of stakeholders



5 Factors for Successful Stakeholder Engagement

Objectives	Regulatory Relationship	Facilitator	Organization
Set clear objectives and process parameters	Establish a clear regulatory relationship	Enlist a knowledgeable and objective facilitator	Establish an effective organizational structure
 Clear desired outcomes 	 Ordered and overseen by the NY Public Service Commission 	Utility-led with a third party facilitator	 Advisory Group Engagement Groups Stakeholder conferences

Joint Utilities of New York - Stakeholder Engagement Process





Stakeholders

Assemble a diverse and representative group of stakeholders

Over 300 organizations and individuals on the **REV** proceeding service list

JOINT UTILITIES OF NEW YORK

2017 Supplemental Distributed System Implementation Plan Proposed Stakeholder Engagement



Source: Adapted from the Joint Utilities Supplemental Distributed Implementation Plan, November 2016

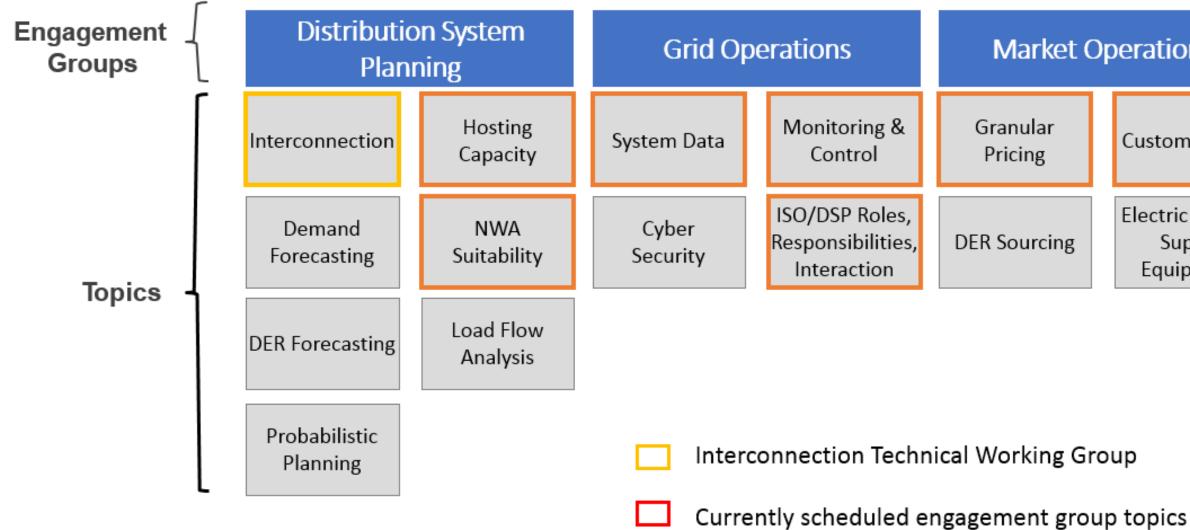
- Advisory Group: 15-20 representative lacksquarestakeholders provides guidance, set agenda for the effort
- Engagement Groups for technical deep-dive discussions open to all via virtual and inperson participation
- Stakeholder conferences for a broader audience, higher level discussions

Assemble a diverse and representative group of stakeholders

- Transparent and multi-tier approach
- Convened a broad set of stakeholders across multiple sectors: regulatory staff, consumer advocates, DER developers, environmental advocates, solution developers, research organizations, ISO/RTO, retail suppliers, trade groups, etc.

Establish an effective organizational structure

Organizational Structure for Stakeholder Engagement



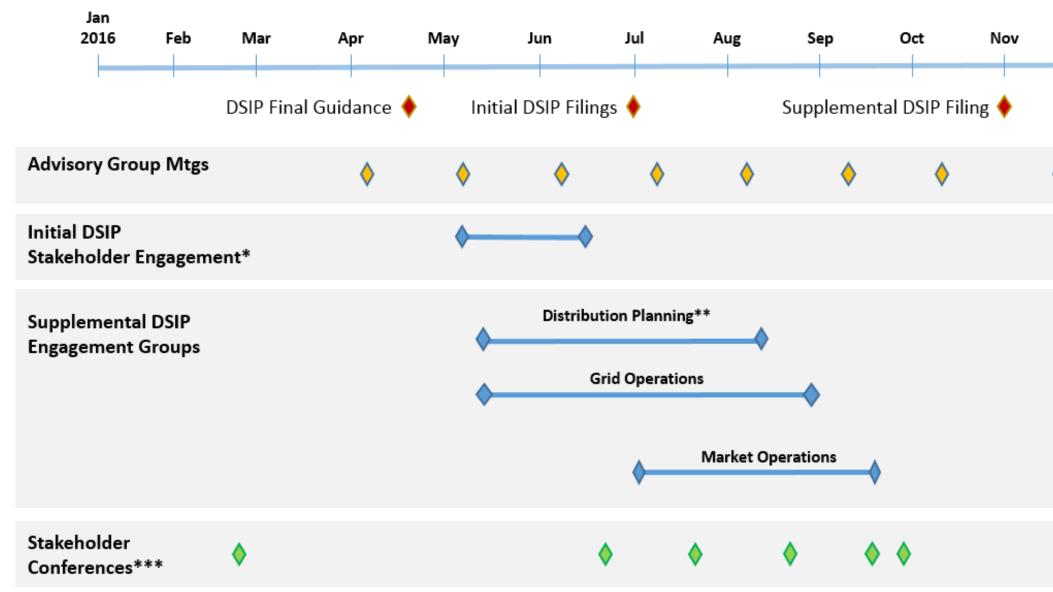


Electric Vehicle Supply Equipment

Customer Data

Market Operations

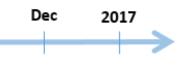
Stakeholder Engagement Schedule





ICF proprietary and confidential. Do not copy, distribute, or disclose.











Benefits of an Effective Stakeholder Engagement Process

- Constructive and long-term working relationships
- Stronger communication between parties, regulators and the utility
- Build common ground on key issues and common vocabulary
- More efficient regulatory proceedings
- Transparency, predictability, and buy-in from different interested parties







The Rising Value of Stakeholder Engagement in **Today's High-Stakes Power Landscape**

- Rapid advancements in technology and economics and expanding market participants create higher stakes regulatory decisions—more on the line and greater potential for unintended consequences
- Robust stakeholder engagement processes augment traditional adjudicated regulation: Done right, they decrease risk and deliver better value
- Five key success factors differentiate effective stakeholder engagements



Thank you!



ICF proprietary and confidential. Do not copy, distribute, or disclose.

